



Smart IT



Positive Cashflow Finance

Robust and secure technology supported by Smart IT is business critical for Positive Cashflow Finance.

The worlds of business finance and IT are inextricably linked and with today's online communications and technology, one can rarely survive without the other.

Positive Cashflow Finance was established in 2007 to specialise in the provision of invoice finance facilities to the SME market, helping to supply businesses of all shapes and sizes with the instant access to the working capital needed to grow their businesses. Along with this, their sales ledger management and collection service give their clients the scope to grow rather than spending unwanted time

chasing debtors.

The company called upon the expertise of Smart IT from the outset to analyse its business proposition and advise on technology design, setting up network infrastructure with the right hardware, and utilising appropriate invoice discounting software.

Smart IT's previous industry experience in the business finance field dates back to the late 1990s, having worked alongside leading providers of trade and asset-based finance software. They supervised the IT implementation phase from start to finish and have continued as IT partner for Positive Cashflow Finance ever since.

"Our IT requirements revolve around two distinct elements," explains Peter Davis from Positive Cashflow Finance.

“The Smart IT team is always on hand to resolve any issues.

Peter Davis



"We need to service an office network built around HP servers, Microsoft products and internet traffic, as well as a specialised IBM server. If we have any systems problems, the Smart IT team is always on hand to resolve any issues."

Smart IT acts as a conduit between the company and IBM and a highly effective go between with other key software providers such as factoring and invoice discounting experts Dancerace plc.

Serving over 160 clients, Positive Cashflow Finance's IT systems cope with hundreds of finance payments going out each week, often involving larger six figure sums to cover bills and staff wages, whilst it facilitates due payments from debtors.

"Acting as our sounding board is an invaluable part of Smart IT's job because they know all the technical language and our specific business requirements," adds Peter Davis.

"In practical terms, it's a business-critical service. We need to be up and running at all times to send finance cover to clients, sometimes at a moment's notice. We stake our reputation to a large degree on ensuring that our IT systems are secure, robust and do not let us down."

“*In practical terms, it's a business-critical service. We need to be up and running at all times to send finance cover to clients, sometimes at a moment's notice. We stake our reputation to a large degree on ensuring that our IT systems are secure, robust and do not let us down.*

Peter Davies